



Samara Capital announced the appointment of Vinod Nambiar as Managing Director, More Retail Limited

Samara Capital Group announced that Vinod Nambiar will be joining them as Managing Director at More Retail Limited, one of India's leading food and grocery retailers. Vinod's career spans 30+ years across transformational leadership assignments at Hindustan Unilever India and Colgate Palmolive. He has built and grown businesses across geographies spanning India, Romania, Italy, Greater China and the broader Asia Pacific region. In his various roles at Colgate over last 21 years, he has scaled growth opportunities in diverse geographies through transformative leadership. He built strong JV and customer partnerships while building an inspiring organizational culture and team.

"We are very excited to have Vinod come on board and become part of Samara Capital group of companies. We believe that Vinod brings a unique combination of inspiring leadership and first principles-based problem solving approach with passionate customer obsession. His strategic clarity coupled with a strong execution bias will drive exceptional results in the years to come. Samara believes Vinod's addition to More Retail leadership team will accelerate its journey towards becoming a truly customer obsessive firm with outstanding leadership at all levels." says Sumeet Narang, Founder and Managing Director, Samara Capital. "He shares Samara's vision and belief, that value-added private equity capital can transform and grow businesses rapidly while creating significant stakeholder value."

"I am very excited to join Samara Capital Group in a leadership role at More Retail to pursue a unique opportunity to build India's leading omni-channel food and grocery retailer" says Vinod Nambiar. "Samara Capital's belief in unleashing the power of professional entrepreneurship, to create an enduring business on the key leadership principles and values of customer obsession, innovation, grit, growing talent, frugality, collaboration and integrity has been instrumental in my decision to join the team. I will assume responsibilities of Managing Director - More Retail and work closely with an outstanding team that has two strong leaders, Mohit Kampani (Deputy MD and CEO-Hyper Markets) and Sashi Gumma (CEO-Super Markets)."

Samara Capital is an entrepreneurially run, India focussed private equity firm. Samara invests in Emerging Indian Companies (EICs), businesses that have the potential for rapid growth and transformation. Partnering with entrepreneurially minded CEOs with outstanding management teams is something they have done repeatedly. Samara values the importance of building trust in all their business relationships and emphasizes medium to long term value creation, nimbleness, agility while running the businesses they invest in.